

THE TRUST FOR GOVERNORS ISLAND

Trust for Governors Island Seeks Proposals For Seasonal Pop Up Cafés on Governors Island

Premium food and beverage concessions sought at two exclusive sites on the Island

Season-long business opportunity

December 15, 2016. The Trust for Governors Island issued today a Request for Proposals for Seasonal Pop Up Café concepts on Governors Island. The Trust is seeking high quality and creative proposals for alcohol and food service from operators with a proven track record in the food and beverage industry, excellent customer service and a keen interest in improving the visitor experience on Governors Island. Organizations can submit proposals for a beer garden or outdoor café style concept for one or both locations offered through this RFP, which is available on the Trust's website. Proposals are due on February 10, 2017.

“Governors Island continues to grow in popularity as an extraordinary and accessible getaway for New Yorkers during the summer months” said Michael Samuelian, President and CEO of the Trust for Governors Island. “We’re delighted to expand opportunities for our hundreds of thousands of seasonal visitors to grab a beer or relax with a glass of wine in the Island’s gorgeous settings”.

The Trust has reserved the East and West corners of Liggett Terrace for cordoned off, seated food and beverage service. Located in the heart of Governors Island, the two sites are within a short walk from both the Manhattan and Brooklyn ferry landings. The highly trafficked area is home to Governors Island’s many seasonal mobile food trucks adjacent to Colonels Row. The area is surrounded by beautiful buildings and sprawling lawns activated with programming throughout the summer and is adjacent to the Island’s new 40 acre park space. The East corner is a 6,000 square foot site featuring a mix of pavement and semi-shaded grass adjacent to public café tables and seating. The West corner, a 9,000 square foot site, is predominately shaded with lawn space.

Through this RFP process, the Trust aims to expand and diversify its offerings for food and beverage and complement existing mobile food vendors with a beer garden or seated wine bar through vendors who share the spirit of the Island. Respondents may submit proposals for the operation of one or both locations offered through this RFP, and must include food service in addition to beverage. The selected operators will also have the opportunity to be featured as preferred caterers for the many special events that occur on the Island throughout the public season.

Use of these sites will be permitted throughout the 2017 public access season during the Island's normal operating hours. During the public access season, the Island welcomes hundreds of thousands of visitors and hosts a wide range of arts, cultural, educational and recreational programs. A variety of mobile food vendors, primarily in the form of food trucks, provide a wide range of dining options during the season through a separate permit process. The RFP announced today is for larger temporary café concepts on two exclusive sites in Liggett Terrace and is not part of the mobile food vendor permit process. The permit process for food vendors will open in January, 2017.

In 2017, Governors Island will be open every day from May 27 through October 1. The Island is open from 10 AM to 6 PM on weekdays and from 10 AM to 7 PM on weekends, Memorial Day, July 4 and Labor Day.

About The Trust for Governors Island

The Trust for Governors Island is the not-for-profit corporation created by the City of New York that is responsible for the redevelopment and operation of 150 acres of Governors Island. The Trust's mission is to transform Governors Island into a vibrant resource for New York City, making this island at the center of New York Harbor a destination with extraordinary public open space, as well as educational, not-for-profit and commercial facilities. For more information, visit www.govisland.com.

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